

To: Letourne, Paul
From: Kuruc, Nick
Edited: 10/15/96 9:11
Subject: Amerada Hess Corp- Forsyth Order

Paul:

Attached is a letter regarding the 4th Quarter Forsyth Program.

I am also faxing additional information to your office today.

Thanks!

51851 7080



G. N. Kuruc, Jr.
Key Account Manager
400 Raritan Center
Edison, N. J. 08837
908-225-4774
Voice Mail 43778

E Mail
October 15, 1996

To: P. A. Letourneau

RE: Amerada Hess- Forsyth Order

Dear Paul:

Below are orders for two McLane Warehouses for Hess and Promotion # 650 for the 4th Quarter:

Brand Style	Case UPC Code	McLane Southeast	McLane Suneast
Signature FF 85s	12300-22957	6	3
Signature FF 100s	12300-22953	6	3
Signature Light 85's	12300-22960	3	1
Signature Light 100s	12300-22963	4	2
Signature Light Men 100s	12300-22975	3	1
Signature Ultra 100s	12300-22969	1	1

I am faxing to your office today a copy of the distribution list sent to McLane by Charles Iszard of Hess.

Please note that Hess would like the distribution, unstickered, sent in three waves; weeks of November 4th, 11th, and 18th. I realize that this is very tight timing, however the product amounts are not huge. If there will be a problem in making these distributions, please call me.

As always, your help is greatly appreciated.

Best Regards,

Nick

G. N. Kuruc, Jr.

cc: J. Piscitelli

51851 7081

Signature Force Out (Non-stickered) \$1 per carton off Invoice

Signature Product (Distribution per wave):

Wave 1 - Week Nov 4th

Wave 2 - Week Nov 11th

Wave 3 - Week Nov 18th

McLane - Southeast

STOR ADDRESS
09306 5843 UNIVERSITY BLVD, W. JACKSONVILLE 32216
09311 5019 10980 STREET, JACKSONVILLE 32210
09314 4536 SAN JUAN AVENUE, JACKSONVILLE 32210
09316 1052 DUNN AVENUE, JACKSONVILLE 32218
09372 466 BLANDING BLVD, ORANGE PARK 32073
09373 8346 NORMANDY BLVD, JACKSONVILLE 32221
09374 14190 BEACH BLVD, JACKSONVILLE 32250
09375 609 BLANDING BLVD, ORANGE PARK 32065
09387 1346 PARK AVENUE, ORANGE PARK 32073
09388 7103 MERILL ROAD, JACKSONVILLE 32211
09389 8670 ATLANTIC BLVD, JACKSONVILLE 32211
09398 5404 BEACH BLVD, JACKSONVILLE 32257
09391 10141 SAN JOSE BLVD, JACKSONVILLE 32246
09393 10405 BEACH BLVD, JACKSONVILLE 32246
09399 590 U.S. 27 NORTH, AVON PARK 33825
09223 3117 S. FLORIDA AVENUE, LAKELAND 33802
09251 3225 34TH STREET NORTH, ST. PETERSBURG 33713
09265 3045 S. 4TH STREET, FORT PIERCE 34982
09268 1537 RIDGEWOOD AVENUE, HOLLY HILL 32077
09271 1404 N. CITRUS BLVD, LEESEBURG 34748
09272 2440 HIGHWAY #19 SOUTH, PERRY 32347
09274 1708 W. TENNESSEE STREET, TALLAHASSEE 32304
09275 25 SOUTH 34TH STREET, ST. PETERSBURG 33711
09289 10001 N. FLORIDA AVENUE, TAMPA 33612
09326 4400 HYFOLUX RD. & HULLARY TRAIL, LANTANA 33462
09336 11708 SEANOLLE BLVD, LARGO 34648
09337 13937 WAL. SINGHAM ROAD, LARGO 34644
09338 41 N. INDIAN ROCKS ROAD, LARGO 34640
09339 6245 HWY. #19, NEWPORT RICHEY 34652
09377 2301 MAYPORT ROAD, ATLANTIC BEACH 32233
09378 7046 RIDGE ROAD, PORT RICHEY 34668
09379 3271 N. HWY. 7-92, LONGWOOD 32753
09380 6908 S. FLORIDA AVENUE, LAKELAND 33813
09382 8310 W. WATER AVENUE, TAMPA 33615
09384 3095 N. COURTHNEY PARKWAY, MERITT ISLAND 32953
09386 4636 OKEECHOBEE ROAD, FORT PIERCE 34947
09387 2055 N. WICKHAM ROAD, MELBOURNE 32935
09389 10453 FEDERAL HWY., PORT ST. LUCIE 34932

Sale 1,100 cartons a week

REPRESENTATIVE	Feb Fiv	Feb Fiv	Light	Light	L	Month	Unit	Total
DEBORAH MACHER	100	85	100	85	100	100	1	22
WALTER STATES	6	6	4	3	2	2	1	22
WALTER STATES	6	6	4	3	2	2	1	22
WALTER STATES	6	6	4	3	2	2	1	22
WALTER STATES	6	6	4	3	2	2	1	22
DEBORAH MACHER	6	6	4	3	2	2	1	22
WALTER STATES	6	6	4	3	2	2	1	22
WALTER STATES	6	6	4	3	2	2	1	22
DEBORAH MACHER	6	6	4	3	2	2	1	22
DEBORAH MACHER	6	6	4	3	2	2	1	22
DEBORAH MACHER	6	6	4	3	2	2	1	22
WALTER STATES	6	6	4	3	2	2	1	22
DEBORAH MACHER	6	6	4	3	2	2	1	22
JEFF GOODWIN	5	5	3	2	2	2	1	18
MARK BEALL	5	5	3	2	2	2	1	18
JEFF GOODWIN	5	5	3	2	2	2	1	18
PAT DILLON	5	5	3	2	2	2	1	18
MARK BEALL	5	5	3	2	2	2	1	18
PERRY DODGE	5	5	3	2	2	2	1	18
PAT DILLON	5	5	3	2	2	2	1	18
JEFF GOODWIN	5	5	3	2	2	2	1	18
PAT DILLON	5	5	3	2	2	2	1	18
PAT DILLON	5	5	3	2	2	2	1	18
PAT DILLON	5	5	3	2	2	2	1	18
DEBORAH MACHER	5	5	3	2	2	2	1	18
PAT DILLON	5	5	3	2	2	2	1	18
MARK BEALL	5	5	3	2	2	2	1	18
MARK BEALL	5	5	3	2	2	2	1	18
PAT DILLON	5	5	3	2	2	2	1	18
MARK BEALL	5	5	3	2	2	2	1	18
JEFF GOODWIN	5	5	3	2	2	2	1	18
JEFF BEALL	5	5	3	2	2	2	1	18
JEFF GOODWIN	5	5	3	2	2	2	1	18
JEFF GOODWIN	5	5	3	2	2	2	1	18
204	204	128	90	76	38	740		

6806 15815